

Message Text

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PAGE 01 ABU DH 03320 130738Z
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W
----- 106500 /17

R 130530Z DEC 76
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 5313
INFO AMEMBASSY TEHRAN
AMEMBASSY ALGIERS
AMEMBASSY AMMAN
AMEMBASSY CAIRO
AMEMBASSY DAMASCUS
AMEMBASSY MUSCAT
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MANAMA
AMEMBASSY RABAT
AMEMBASSY TEL AVIV
AMEMBASSY TRIPOLI
AMEMBASSY TUNIS
USINT BAGHAD

UNCLAS ABU DHABI 3320

E.O. 11652: NA
TAGS: BEXP, TC
SUBJ: PROPOSED GULF AND WESTERN INDUSTRIES IOGA TRADE MISSION

REF: STATE 297293

1. MANY OF GULF AND WESTERN DIVISIONS OUTLINED REFTTEL ARE
IN BUSINESSES NOT WELL SUTITED TO PARTICIPATE IN TRADE MISSION
TO UAE. IN PARTICULAR, SEVERAL DIVISIONS MANUFACTURE
INDUSTRIAL COMPONENTS SUCH AS HEAT EXCHANGERS, IRON AND
STEEL CASTING, ETC. UNFORTUNATELY, PURCHASING DECISIONS
FOR MOST COMPONENTS OF THIS SORT ARE MADE BY CONSULTANTS
AND CONTRACTORS OUTSIDE OF THE UAE - SO TRIP HERE BY
COMPONENT MANUFACTURERS WOULD BE OF LIMITED USEFULNESS.
THIS IS TRUE OF BOTH ABU DHABI AND DUBAI.

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2. THERE ARE SOME G AND W DIVISIONS HOWEVER WHICH WOULD PROBABLY DO WELL HERE - LENOPE FORGE, THE PUBLIC SAFETY PORTION OF THE SYSTEMS GROUP, AND THE CONSUMER MARINE DIVISION IN PARTICULAR. IF A TRADE MISSION OF G AND W DIVISIONS WHICH INCLUDED NO MANUFACTURERS OF INDUSTRIAL COMPONENTS COULD BE PUT TOGETHER, POST WOULD BE INTERESTED IN HOSTING VISIT TO UAE. MARCH WOULD BE GOOD TIME FOR VISIT.
DICKMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ABUDH03320
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760458-0820
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761246/aaaabnvy.tel
Line Count: 70
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 297293
Review Action: RELEASED, APPROVED
Review Authority: schwenja
Review Comment: n/a
Review Content Flags:
Review Date: 10 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 JUN 2004 by hattaycs>; APPROVED <17 AUG 2004 by schwenja>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROPOSED GULF AND WESTERN INDUSTRIES IOGA TRADE MISSION
TAGS: BEXP, TC
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006